

CASE STUDY



Law firm upgrades to LawMaster and gains instant visibility on performance across the board

When Brisbane commercial law firm, McKays Brisbane (now trading as Cornwalls (QLD)), established their own company, the Directors realised they could not continue operating with the incumbent systems and infrastructure. These multiple independent software platforms meant data had to be manually extracted from disparate sources and collated by Accounts staff. Generating meaningful reports was time intensive and inefficient, often taking up to four days. To effectively manage the performance of the business, the Directors knew they needed fast access to accurate financial information.

THE OPPORTUNITY

Frustrated with delays and lack of visibility, the Directors looked for a technology solution that would provide comprehensive, real-time intelligence across all aspects of the practice. They wanted a single tool that would measure and track firm, department and individual performance - instantly and accurately. They needed to make informed and timely business decisions, so they upgraded to LawMaster.

LawMaster replaced multiple legacy systems, increasing reporting efficiency and accuracy.

TRANSPARENCY DRIVES PERFORMANCE

The Cornwalls team can review their own performance metrics with just one mouse click – a powerful motivational tool that drives individuals to reach new levels of productivity.

“IT WAS IMPERATIVE THAT WE CHOSE A PRACTICE MANAGEMENT SOFTWARE SOLUTION THAT WAS FULLY INTEGRATED AND DELIVERED REAL-TIME REPORTING. LAWMASTER WAS THE OBVIOUS CHOICE. ITS EASY-TO-USE FEATURES MADE IMPLEMENTATION AND GO-LIVE SEAMLESS ACROSS OUR ENTIRE ORGANISATION. OUR CLIENTS ARE BENEFITING FROM OUR ENHANCED EFFICIENCIES.”

Paul Evans
Partner - Cornwalls

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THE UPGRADE RESULTS

4 DAYS

RECLAIMED EVERY MONTH BY ACCOUNTS STAFF



ENHANCED EFFICIENCY: Comprehensive reports are generated instantly and accurately, eliminating the need for manual collation

INCREASED PRODUCTIVITY: Accounts staff freed from manual processes to focus on more profitable work

GREATER ACCOUNTABILITY: Individuals are motivated to meet their set performance targets

DECREASED RELIANCE ON SUPPORT STAFF: Directors are able to easily generate their own reports on a daily basis

Upgrade.

A MASTRIN CREATION